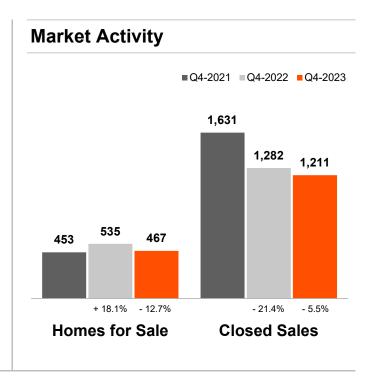
Industry Watch

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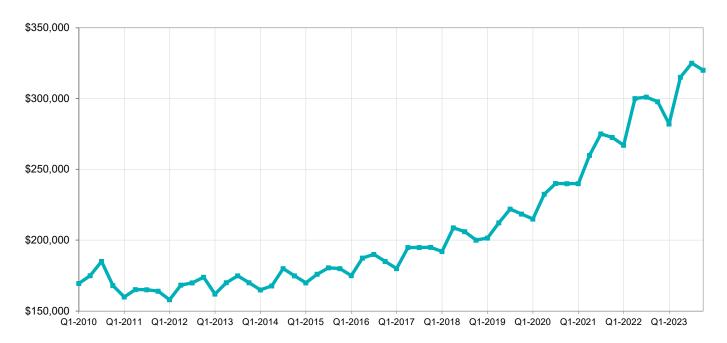


Lancaster County, PA

Key Metrics	Q4-2023	1-Year Change
Median Sales Price	\$320,000	+ 7.5%
Avg. Sales Price	\$351,708	+ 4.5%
Pct. of Orig. Price Received	102.6%	+ 1.3%
Homes for Sale	467	- 12.7%
Closed Sales	1,211	- 5.5%
Months Supply	1.2	0.0%
Avg. Prop. Mktg. Period	20	- 11.7%



Historical Median Sales Price for Lancaster County, PA



Industry Watch

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Lancaster County, PA ZIP Codes

	Median S	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2023	1-Yr Change	Q4-2023	1-Yr Change	Q4-2023	1-Yr Change	Q4-2023	1-Yr Change	
17022	\$302,450	+ 16.1%	104.8%	+ 2.9%	12	- 47.8%	65	- 11.0%	
17073	\$250,000	+ 65.0%	100.0%	+ 3.0%	7	- 41.7%	1	- 87.5%	
17501	\$337,500	+ 9.2%	105.2%	+ 6.7%	19	+ 26.7%	15	+ 36.4%	
17502	\$274,900	+ 21.1%	101.0%	+ 7.1%	19	- 34.5%	8	+ 100.0%	
17505							0	- 100.0%	
17509	\$366,250	+ 46.5%	106.6%	- 3.5%	33	+ 120.0%	4	- 42.9%	
17512	\$210,000	+ 7.7%	100.1%	+ 0.4%	29	+ 38.1%	49	0.0%	
17516	\$262,500	- 29.1%	95.1%	- 8.4%	31	+ 19.2%	6	- 60.0%	
17517	\$325,000	+ 16.1%	98.2%	- 4.9%	27	+ 107.7%	47	+ 34.3%	
17518	\$292,500	+ 58.1%	97.5%	- 12.0%	9	- 55.0%	1	- 50.0%	
17519	\$415,000	+ 18.6%	103.8%	+ 4.4%	26	- 50.0%	11	+ 22.2%	
17520	\$372,000	+ 31.7%	109.1%	+ 4.6%	11	- 69.4%	13	- 18.8%	
17522	\$290,000	+ 5.5%	103.4%	+ 2.2%	16	- 50.0%	95	+ 37.7%	
17527	\$259,500	- 13.5%	108.7%	+ 15.0%	26		6		
17529	\$736,000	+ 127.7%	115.1%	+ 7.7%	34	+ 30.8%	3	+ 50.0%	
17532	\$310,500	+ 0.2%	107.5%	+ 0.5%	12	- 20.0%	5	- 16.7%	
17535	\$264,000		132.0%		35		1		
17536	\$396,000	+ 5.6%	102.9%	+ 6.4%	5	- 85.7%	1	- 66.7%	
17538	\$345,000	- 22.5%	99.7%	- 2.1%	15	+ 66.7%	11	- 38.9%	
17540	\$335,000	- 1.4%	99.9%	- 4.3%	13	- 13.3%	28	+ 460.0%	
17543	\$449,500	+ 2.2%	105.0%	+ 1.9%	30	+ 30.4%	107	- 14.4%	
17545	\$327,500	+ 36.5%	105.4%	+ 4.4%	15	- 16.7%	46	+ 15.0%	
17547	\$317,500	+ 27.0%	99.1%	+ 1.0%	21	- 8.7%	23	- 20.7%	
17551	\$420,000	+ 41.3%	104.7%	+ 5.2%	32	+ 146.2%	21	- 4.5%	
17552	\$332,450	+ 9.9%	99.6%	- 2.0%	13	- 18.8%	60	+ 3.4%	
17554	\$325,000	+ 10.2%	100.6%	- 3.3%	8	0.0%	17	+ 13.3%	
17555	\$402,500	- 6.9%	107.5%	+ 9.4%	34	+ 13.3%	2	- 71.4%	
17557	\$315,000	+ 8.6%	110.8%	+ 7.8%	16	- 11.1%	17	- 32.0%	
17560	\$290,500	- 26.9%	105.6%	0.0%	17	- 74.2%	15	+ 25.0%	
17562	\$475,500	+ 63.7%	151.1%	+ 10.5%	56	+ 115.4%	2	0.0%	
17563	\$384,900	+ 67.3%	108.3%	+ 16.3%	32	+ 10.3%	3	0.0%	
17565	\$295,000	- 36.7%	92.7%	- 4.6%	31	+ 10.7%	7	- 12.5%	
17566	\$427,000	+ 13.9%	107.3%	+ 5.7%	27	- 50.0%	19	+ 26.7%	
17569	\$265,000	- 15.9%	100.1%	+ 2.8%	15	- 40.0%	8	- 52.9%	
17572	\$505,000	+ 107.9%	103.5%	+ 3.5%	3	- 40.0%	3	0.0%	
17576							0	- 100.0%	
17578	\$381,000	+ 43.8%	112.0%	+ 8.7%	21	- 52.3%	10	+ 25.0%	
17579	\$377,500	- 14.2%	109.7%	+ 4.9%	17	+ 183.3%	14	- 6.7%	
17581							0	- 100.0%	
17582							0	- 100.0%	
17584	\$352,000	+ 18.7%	104.8%	+ 3.4%	14	0.0%	14	- 36.4%	
17601	\$360,000	+ 3.6%	102.1%	- 1.4%	16	+ 45.5%	166	+ 7.8%	
17602	\$289,900	+ 9.6%	101.1%	+ 2.1%	25	- 7.4%	104	- 25.2%	

Industry Watch

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Lancaster County, PA ZIP Codes Cont.

	Median S	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2023	1-Yr Change	Q4-2023	1-Yr Change	Q4-2023	1-Yr Change	Q4-2023	1-Yr Change	
17603	\$262,500	+ 4.2%	100.0%	+ 0.3%	19	- 26.9%	173	- 21.7%	
17611							0		
19310							0	- 100.0%	
19344	\$410,000	+ 22.4%	143.9%	+ 44.8%	36	+ 157.1%	1	- 95.2%	
19362	\$405,000	+ 54.3%	97.4%	+ 6.8%	12	- 67.6%	3	- 81.3%	
19363	\$650,000	+ 70.8%	96.4%	- 4.2%	4	- 86.7%	1	- 97.8%	
19540							0	- 100.0%	
19543	\$430,000	- 1.0%	168.6%	+ 68.8%	36	+ 350.0%	1	- 96.4%	
19551							0	- 100.0%	